



INTERNET GUIDE

FOR

INTERNATIONAL

TRADE INFORMATION

*PROVIDED BY THE U.S. DEPARTMENT OF COMMERCE
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Note: This is *NOT* a comprehensive guide of all of the international trade resources on the Internet. This list does not represent an endorsement of any particular service, product or information source by the U.S. Department of Commerce. Some sources listed may charge a fee to access their services.

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AGRICULTURAL MARKETING ASSISTANCE:

FOREIGN AGRICULTURAL SERVICE, US DEPARTMENT OF AGRICULTURE

<http://www.fas.usda.gov>

FAS provides a wealth of market research and an array of programs to help agricultural related exporters sell their products overseas.

CARNET:

UNITED STATES COUNCIL FOR INTERNATIONAL BUSINESS

<http://www.uscib.org/>

United States Council for International Business issues ATA Carnets and has a number of other programs and services for international trade.

CULTURAL ASPECTS:

CULTURE GRAMS

<http://www.culturegrams.com>

Birham Young University compiles series of four page briefings that describe a nation's background, society, and highlight the people's daily living patterns, customs, courtesies, and lifestyles.

WEB OF CULTURE

<http://www.webofculture.com/>

On this website you will find an extensive directory of resources on the topics of website globalization, cross-cultural communication, and the issues that exist for corporations in today's global e-business world.

EUROPEAN UNION INFO:

EUROPEAN UNION REGULATIONS ON PACKAGING, RECYCLING, AND PACKAGING WASTE

<http://tradeinfo.doc.gov>

The U.S. Department of Commerce Trade Information Center contains information on European Union packaging and recycling requirements.

EUROPEAN UNION STANDARDS

<http://ts.nist.gov/gsp>

A guide to EU standards and conformity assessment is designed to help businesses to understand new laws, the EU's standardization process, and the relationship between the European Commission and the European

standardization bodies.

GUIDE TO E-COMMERCE IN EUROPE

<http://www.sce.doc.gov>

The U.S. Department of Commerce "Showcase Europe Guide to E-commerce Markets in Europe" is a practical guide to introduce American e-commerce firms to each individual European Union market and 7 other major non-EU countries for various e-commerce products, services, and strategic alliance opportunities. The guide is available under "Market Briefs" on this website.

EXPORT DOCUMENTATION:

NAFTA CERTIFICATE OF ORIGIN

<http://www.trade.gov/NaftaFrameset.html>

The NAFTA Certificate of Origin can be downloaded from this website, which also reviews the rules of origin, regulations, and provides complete instructions on filling out the certificate.

NORTH AMERICAN INDUSTRY CLASSIFICATION SYSTEM

<http://www.census.gov/epcd/www/naics.html>

U.S. Census Bureau website contains information about a new classification system called the North American Industry Classification System (NAICS), which will be used by the NAFTA countries to replace the traditional SIC codes.

REVISED SHIPPER'S EXPORT DECLARATION FORM

<http://www.census.gov/foreign-trade/regulations/forms/index.html>

This website provides the guidelines and new form of the SED. The old version of the SED can be used until April 1, 2001.

UNZ & COMPANY

<http://www.unzexport.com>

UNZ. & Company publish export documentation forms, and provide free information on forms required for specific countries. You can access their free publication, *Export Observer*, and a online source book of their forms. Along with an explanation for the form and its purpose, they provide a sample in Adobe Acrobat (.pdf) format.

THE U.S. CENSUS BUREAU, U.S. DEPT. OF COMMERCE

<http://www.census.gov/foreign-trade/www/schedules/b/index.html>

The Census page includes the entire listing of Schedule B# and harmonized tariff numbers, which are searchable by keyword. This sites also contains the blank form and instructions on how to fill out the Shipper's Export Declaration(SED).

FOREIGN COUNTRY MARKETING INFORMATION:

BUSINESS INFORMATION CENTER FOR THE NEWLY INDEPENDENT STATES (BISNIS)

<http://www.bisnis.doc.gov>

Contains detailed information on each market, which includes the latest trade regulations, taxes and tariffs, government and private sector trade leads, and upcoming trade events. This page is updated daily, and is searchable by keyword.

CENTRAL AND EASTERN EUROPEAN BUSINESS INFORMATION CENTER (CEEbic)

<http://www.mac.doc.gov/eebic/ceebic.html>

Contains detailed information on each market, which includes the latest trade regulations, taxes and tariffs, government and private sector trade leads and trade events. This page is updated daily and is searchable by keyword.

EXPORT OPPORTUNITIES IN AUSTRALIA

<http://www.csaustralia.org>

This website features market briefings, trade leads and their latest commercial guide, as well as "The Australian Export Opportunities Bulletin" (AEOB) comprising 13 pages of information on various trade opportunities in Australia.

SHOWCASE EUROPE, U.S. DEPT. OF COMMERCE

<http://www.sce.doc.gov>

Includes country commercial guides, market briefs, trade events calendar, Euro information, and much more.

U.S. & FOREIGN COMMERCIAL SERVICE, U.S. DEPT. OF COMMERCE

<http://www.USATRADE.gov>

Contains information on all of the U.S. & Foreign Commercial Service export promotion programs and services, and WebSite links to our overseas commercial posts. In addition, market research reports, trade leads, and the country commercial guides are located on the Commercial Service WebSite.

INTERNATIONAL MARKET RESEARCH SOURCES:

FEDERATION OF INTERNATIONAL TRADE ASSOCIATIONS

<http://www.fita.org/index.html>

The International Trade/Import-Export Portal is the official website of the Federation of International Trade Associations (FITA). This website contains trade leads, FITA's job bank, calendar of trade events, directory of US-based export management companies, and others.

ITA'S INDUSTRY-BASED HOMEPAGES, U.S. DEPT. OF COMMERCE

http://www.ita.doc.gov/ita_home/itakeyin.html

ITA has a number of industry-based HomePages that principally provide excellent Internet-based resources in the industry (U.S. and international), including trade associations and potential competitors as well as trade statistics on that particular industry.

TRADE INFORMATION CENTER, U.S. DEPT. OF COMMERCE

<http://www.ita.doc.gov/tic>

Contains country specific information, including market research, trade regulations, trade opportunities, tariff information, and much more. Also, the TIC WebSite has general information on exporting, including frequently asked questions and answers, trade finance resources, export documentation resources, and much more.

U.S. & FOREIGN COMMERCIAL SERVICE, U.S. DEPT. OF COMMERCE

<http://www.USATRADE.gov>

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LEGAL INFORMATION:

FINDLAW

<http://www.findlaw.com/>

This site contains legal information on International Markets.

OFFICE OF THE CHIEF COUNSEL FOR INTERNATIONAL COMMERCE, U.S. DEPT. OF COMMERCE

<http://ww.ita.gov/legal>

This website focuses on export and investment issues, and contains resources on various legal issues facing exporters.

LOCATING POTENTIAL AGENTS/DISTRIBUTORS OR STRATEGIC PARTNERS:

CIBER'S INTERNATIONAL BUSINESS RESOURCES

<http://ciber.bus.msu.edu/busres.htm>

A Website for information on various aspects of international trade. This site provides links to numerous international trade related sites., including *Company Listings, Directories, and Yellow Pages* – a link to directories from every region of the World.

EURO PAGES DIRECTORY

<http://www.europages.com>

This site, targeting European companies, is also one of the best. The site allows you to search by product and country, and has links to yellow pages for most European countries.

IMEX EXCHANGE

<http://www.imex.com>

Includes trade opportunities, marketing and advertising opportunities, and country specific information.

INTERNATIONAL WHITE AND YELLOW PAGES

<http://www.wayp.com/>

This website enables inquiry of international names, addresses, telephone and faxes.

KOMPASS DIRECTORY

<http://www.kompass.com>

This site is the online version of the famous hardbound Kompass directories that are used to locate potential agents, distributors, and strategic partners. There are more than 1.5 million companies registered in over 60 countries. You must register and log on, but the service is free.

INTERNATIONAL TELECOMMUNICATIONS UNION

<http://www.itu.int/home/>

This is a great site for locating country telecom contacts in over 160 countries.

TELEPHONE YELLOW PAGES BY COUNTRY

<http://www.whowhere.com/wwphone/world.html>

The site has the telephone yellow pages for many countries.

TRANS ATLANTIC SMALL BUSINESS INITIATIVE (TASBI)

<http://tasbi.com>

This website is a U.S./European Union effort to connect U.S. and European companies interested in all types of business partnering. You can search by product or service, company name, industry type, country, and partner preference (sales distribution, business partnerships, financing, or R& D).

MARKETING/ADVERTISING INTERNATIONALLY:

AMERICAN EXPORT REGISTER

<http://www.aernet.com>

This site, offered in six languages, provides buyers of American products with search engine of over 44,000 U.S. companies listed in over 5,500 product and service categories.

COMMERCIAL NEWS USA, U.S. DEPT. OF COMMERCE

<http://www.cnewsusa.com>

This U.S. Department of Commerce catalog-magazine online publicizes products and services of U.S. firms seeking agents, distributors, joint venture partners, or purchasers abroad.

NAFTA INFORMATION

NAFTA - GENERAL INFORMATION

<http://www.customs.ustras.gov/nafta/>

This website offers general overview of NAFTA.

NAFTA CERTIFICATE OF ORIGIN

<http://www.trade.gov/NaftaFrameset.html>

The NAFTA Certificate of Origin can be downloaded from this website, which also reviews the rules of origin, regulations, and provides complete instructions on filling out the certificate.

OVERSEAS TRAVEL WARNINGS:

U.S. DEPARTMENT STATE TRAVEL WARNINGS

http://travel.state.gov/travel_warnings.html

The State Department publishes the most current travel advisories and consular information sheets.

STATISTICS:

GLOBAL TRADE STATISTICS

<http://www.wto.org>

The World Trade Organization's website contains selected statistics on trade in merchandise and services at the world and regional levels, developments in major product categories and historical developments in international trade at the aggregate level.

LABOR STATISTICS AND PRICE INDICES

<http://stats.bls.gov/ipphome.htm>

<http://stats.bls.gov/flshome.htm>

<http://www.ilo.org>

The U.S. Department of Labor's Bureau of Labor Statistics (BLS) maintains a wide range of statistics on domestic and international price indices (including inflation statistics), labor and wage statistics.

PRODUCT DATA

<http://www.dataweb.usitc.gov/>

The U.S. International Trade Commission provides U.S. import and export data per product or by

customized list.

STATE EXPORT DATA

<http://umass.edu/miser/index.html>

This website maintained by the Massachusetts Institute for Social and Economic Research, University of Massachusetts contains statistics on state export data.

U.S. EXPORT DATA, U.S. DEPT. OF COMMERCE

<http://www.trade.gov/tradestats>

<http://www.export.gov>

The Commerce Department's Office of Trade and Economic Analysis (OTEA) lists statistics on exports by state, metropolitan area, industry, and also by standard industrial classification (SIC) code.

U.S. TRADE DATA, U.S. DEPT. OF COMMERCE

<http://www.census.gov/foreign-trade/www>

The Foreign Trade Division of the U.S. Census Bureau compiles information on the U.S. trade balance, import and export totals, general commodity groupings, and country totals.

TARIFF INFO:

APEC TARIFF RATES

<http://www.apectariff.org>

Assembled by the APEC secretariat, this page contains the entire tariff schedule(searchable by keyword and HS/Schedule B number) for all members of the Asia Pacific Economic Cooperation(APEC). This page is updated at least twice yearly, an each page notes that rates are subject to change.

TRADE FINANCE:

INTERNATIONAL FINANCE CORPORATION

<http://www.ifc.org/>

International Finance Corporation is The World Bank Group, whose mission is to promote private sector investment in developing countries, which will reduce poverty and improve people's lives

OVERSEAS PRIVATE INVESTMENT CORPORATION

<http://www.opic.gov/>

The Overseas Private Investment Corporation's political risk insurance and loans help U.S. businesses of all sizes invest and compete in more than 140 emerging markets, and developing nations worldwide.

SMALL BUSINESS ADMINISTRATION

www.sba.gov/financing/

On this website click on "loan programs." The list of programs includes 1. Export Express, 2. International Trade and, 3. Export Working Capital.

THE U.S. EXPORT-IMPORT BANK

<http://www.exim.gov>

This page contains detailed information on the Export-Import Bank programs, including the most current country limitation schedule as well as the latest list of fees by country.

U.S. TRADE AND DEVELOPMENT AGENCY (TDA)

<http://www.tda.gov>

TDA provides funding for feasibility studies for upcoming overseas infrastructure projects. Through these feasibility studies, U.S. firms have a better opportunity to bid on the actual infrastructure project. The TDA page advertises upcoming projects as well as opportunities for feasibility studies and upcoming foreign visitor delegations relating to major projects.

TRADE SHOWS:

COMMERCIAL SERVICE JAPAN

<http://www.csjapan.doc.gov>

The Commercial Service in Japan is developing an on-line trade show to promote US companies in the Japanese market.

E-EXPO USA

<http://www.e-expousa.doc.gov>

A virtual trade show, where companies can advertise their products and services on-line for one year for only \$100. Check out the E-Expo USA WebSite for more information or contact the Middletown Export Assistance Center.

EXPOGUIDE

<http://www.expoguide.com>

Trade show and conference information. Searches can be conducted by date and location, but if an industry search needs to be conducted, it is easiest to perform a general search and use the industry name as a keyword.

THE MONTGOMERY NETWORK

<http://www.montnet.com>

Montgomery specializes in international trade show organization. Exhibitions are listed by venue, industry, and date.

TRADE SHOW CENTRAL

<http://www.tscentral.com>

Information available on over 30,000 international trade events, 5,000 international exhibit service vendors,

venues/locations and help with international travel. Can search by industry or country.

U.S. DEPARTMENT OF COMMERCE SPONSORED TRADE EVENTS

<http://www.USATRADE.gov>

Contains all US Department of Commerce sponsored trade events.

U.S. DEPARTMENT OF COMMERCE INT'L. BUYER PROGRAM EVENTS

<http://www.usatrade.gov/ibp>

Description of how the International Buyer Program can promote a firm's international marketing goals by holding domestic trade shows. This site also provides a listing as well as links to current & upcoming trade shows.

U.S. EXPORT CONTROLS:

BUREAU OF EXPORT ADMINISTRATION, U.S. DEPT. OF COMMERCE

<http://www.bxa.doc.gov>

The BXA HomePage has the US Government's blacklist of US and foreign entities. BXA's regulations and related forms are available through a fee-based on-line service.

OFFICE OF DEFENSE TRADE CONTROLS, U.S. DEPARTMENT OF STATE

<http://www.pmdtc.org>

Information on the International Traffic in Arms Regulations (ITAR) and the U.S. Munitions List (USML), which regulates the export of U.S. defense articles, services, and related technical data. Information on the licensing process for defense related products and services is also available.

OFFICE OF FOREIGN ASSETS CONTROL (OFAC), U.S. TREASURY DEPT.

<http://www.treas.gov/ofac>

Contains information on trade sanctions, and the extensive listing of "Specially Designated Nationals and Blocked Persons" with whom U.S. persons may not deal.